

# Press release

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Stuttgart/Germany, May 11, 2020

## MAHLE supports workshops: lease today, start to pay in seven months

- “*Work now-pay later*” campaign takes the load off workshops
- Six-month payment deferral on leasing of MAHLE Aftermarket workshop equipment

Vehicle workshops are facing major challenges during the coronavirus pandemic given sharp falls and fluctuations in workload. MAHLE is therefore supporting its partners and customers with a very special offer: workshops can now opt for the MAHLE equipment of their choice and only begin to pay installments from the seventh month after purchase.

“We are there as a strong partner for the workshops in these extraordinary times. Our “*Work now-pay later*” campaign offers flexibility and certainty—workshops can generate revenue with newly acquired equipment for half a year before they start paying the leasing installments,” explains Joachim Schneeweiss, EMEA Sales Manager at MAHLE Aftermarket Service Solutions.

With this campaign, MAHLE is making an important contribution to keeping workshops operating on a flexible and profitable basis. Customers can choose between a leasing term of 36, 48, or 60 months and obtain a personalized quotation with the right financing arrangements for their workshop. MAHLE offers workshops various options at the end of the basic term of the lease, including everything from returning or buying the equipment through to extending the basic term. Workshops benefit from maximum planning flexibility for the months and years ahead and can tap into new business areas for little investment.

## **About MAHLE**

MAHLE is a leading international development partner and supplier to the automotive industry as well as a pioneer for the mobility of the future. The group's product portfolio addresses all the crucial issues relating to the powertrain and air conditioning technology—both for drives with combustion engines and for e-mobility. In 2019, the group generated sales of approximately EUR 12.0 billion with more than 77,000 employees and is represented in over 30 countries with 160 production locations.

## **About MAHLE Aftermarket**

MAHLE Aftermarket, the business unit specializing in spare parts, uses the expertise from the series production of original equipment in its automotive aftermarket product range and supplies trade, workshop, and engine repair partners. The portfolio also includes products developed by MAHLE Service Solutions for workshop equipment as well as comprehensive services and customized training programs.

MAHLE Aftermarket is represented at 25 locations and other sales offices worldwide, with around 1,700 employees. In 2019, the business unit achieved a global sales volume of about EUR 950 million.

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